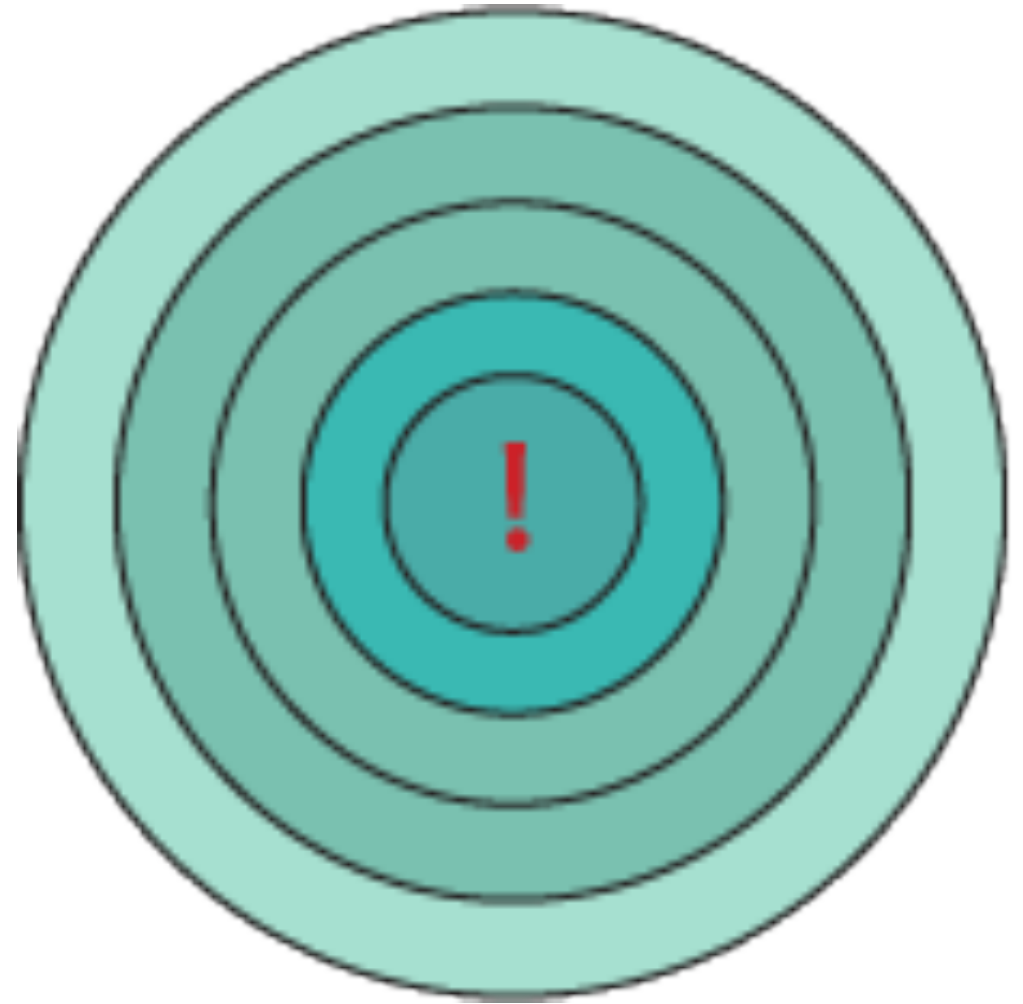




What's the Target?

The Key to Effective Brand
Color Matching

Mike Strickler, MSP Graphic Services

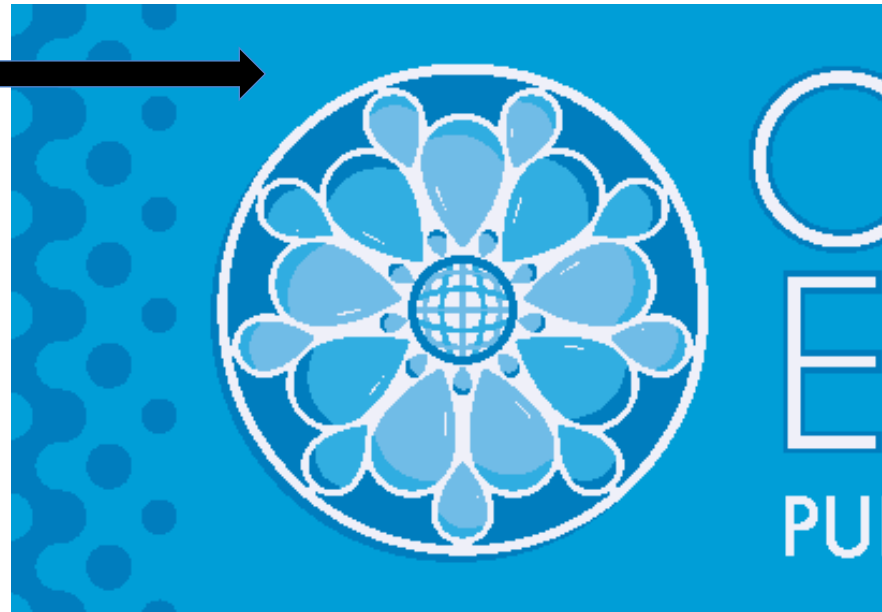


Scenario: A customer sends his color spec ...

“75 cyan + 13 magenta”



No problem, right?



But a question arises ...



75 C
13 M

75 C
13 M

75 C
13 M

75 C
13 M



And a possible cause...



GRACoL2013
Coated

HP 12K
Uncoated
Brightened

GRACoL2013
Uncoated

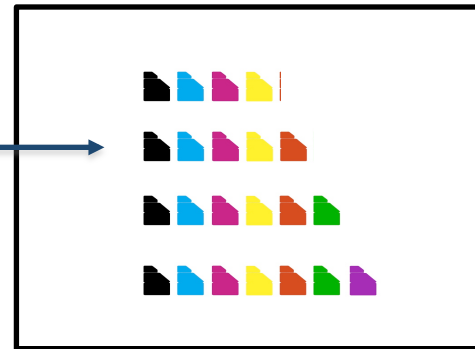
Japan Web
Coated

Typical Spot Color Matching by Device Value—Trial and Error (Digital Print)

Customer Sample/Concept



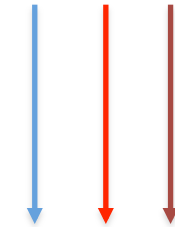
Default DFE Color Mapping Coated/Uncoated



Trial 1

Trial 2

Trial 3



OK?

Press Proof

Spot colors manually converted
to estimated process builds



20 35 0 0 0 0 30

?



20 40 0 0 0 0 35

?



Spot Color Adjusted

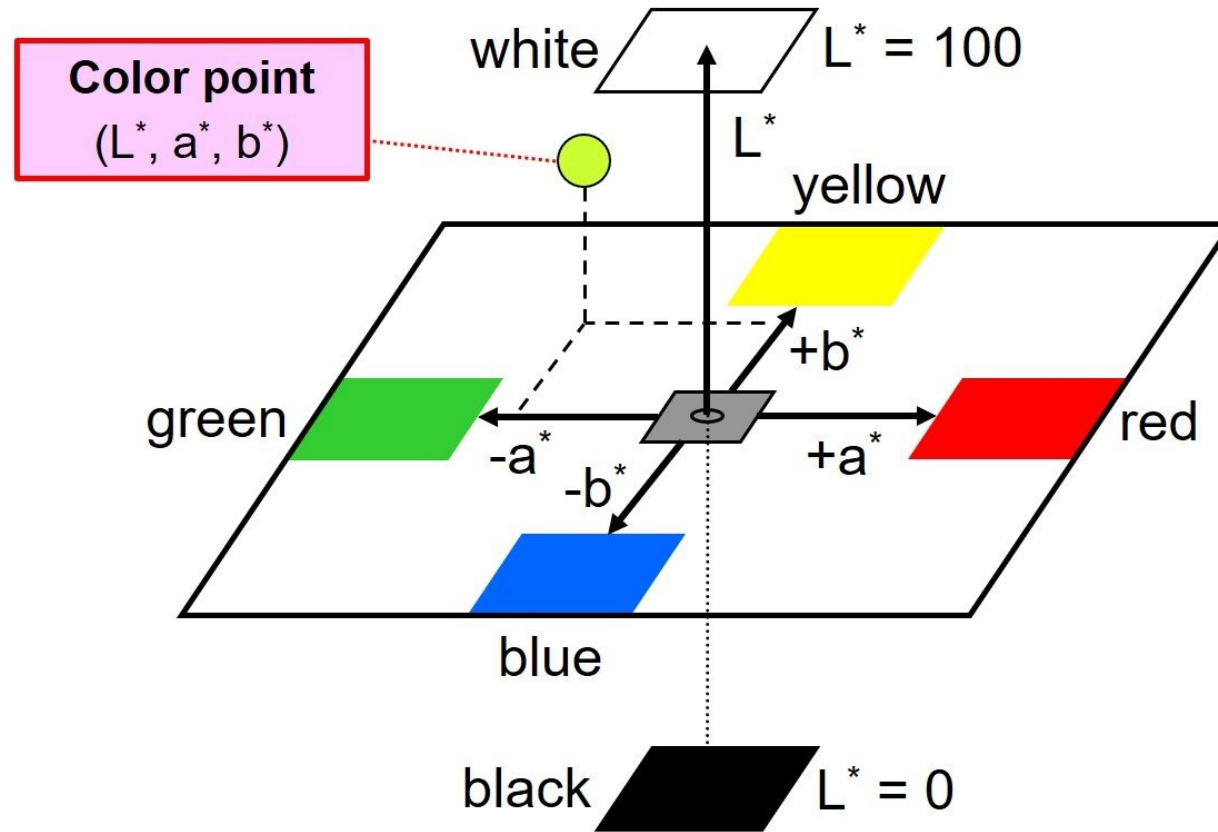


Adjust images,
CMYK vectors?

KEY POINT!

RGB, CMYK: *Device Value*, not appearance value!

The CIELab Color Visual Model



Lab Space Advantages:

Easy to use: 0-100 scales, RGB-like primaries, $0a^*$ and $0b^*$ are always “neutral” gray

***Sort of* visually linear**

Widely used: The default ICC profile connection space

Based on the standard D50 illuminant

Presented By



Lab Space Disadvantages:

Inherits shortcomings from CIE XYZ space—limits of 1931 apparatus and tests

Not very visually linear—color difference measurements (ΔE) misleading

Not all colors described well, e.g., purples.

Strangeness in numbers, e.g., a^* and b^* can exceed 100

Customer sends a second spec: Pantone 2995 U



L* 59.8
a* -17.8
B* -43.3

Better?



How Reliable is a CIELab Specification?

Assumes accurate measurement and characterization

Assumes common viewing conditions e.g., (D50 ISO 3664:2009)

Presented By



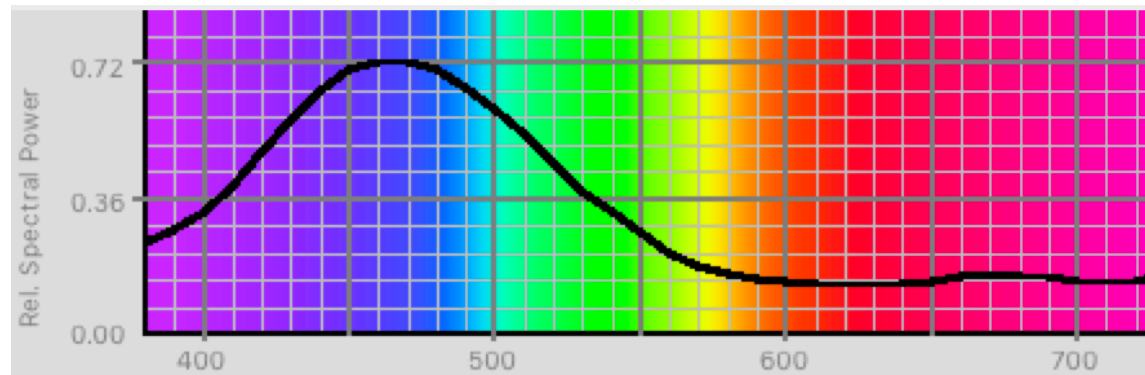
What's in Pantone Spec?

Color Name

```
<cc:Object ObjectType="Color"
Name="PANTONE 2995 U" Id="B15A936E-1D73-4BEC-
BAFC-7E7222D08753"
GUID="4C674330-6352-604F-4AF5-B4314AF5B431">
<cc:CreationDate>2016-06-18T16:22:57-08:00</cc:CreationDate>
<cc:ColorValues>
<cc:ReflectanceSpectrum StartWL="380"
ColorSpecification="CS0">0.2443 0.2769 0.3234 0.3906
0.4811 0.5655 0.6492 0.7055 0.7226 0.7229 0.7013 0.6567 0.5978
0.53 0.4525 0.3807 0.3236 0.2677 0.213 0.176 0.1562 0.1463
0.1378 0.1318 0.1304 0.1314 0.134 0.1408 0.1514 0.1567 0.1545
0.1493 0.1407 0.1355 0.1408 0.1557</cc:ReflectanceSpectrum>
```

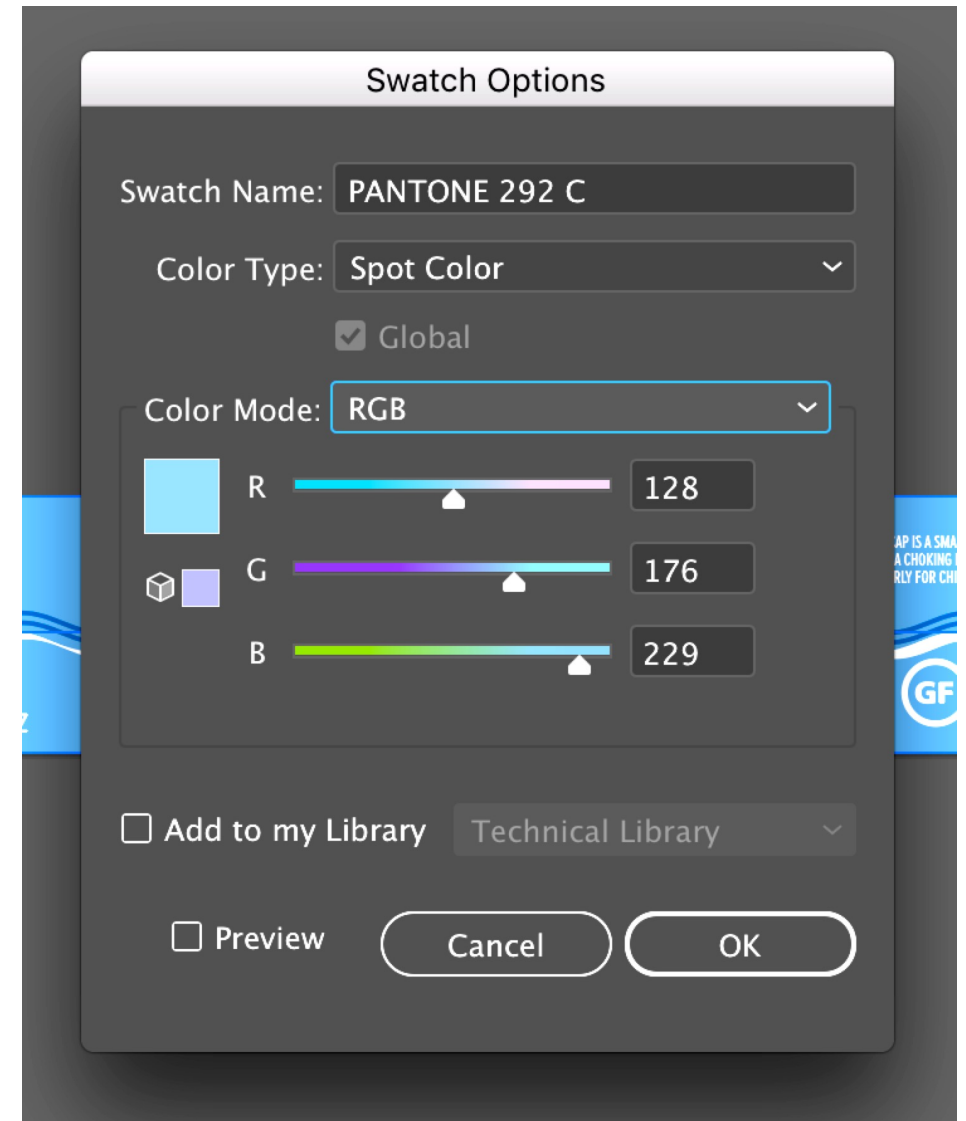
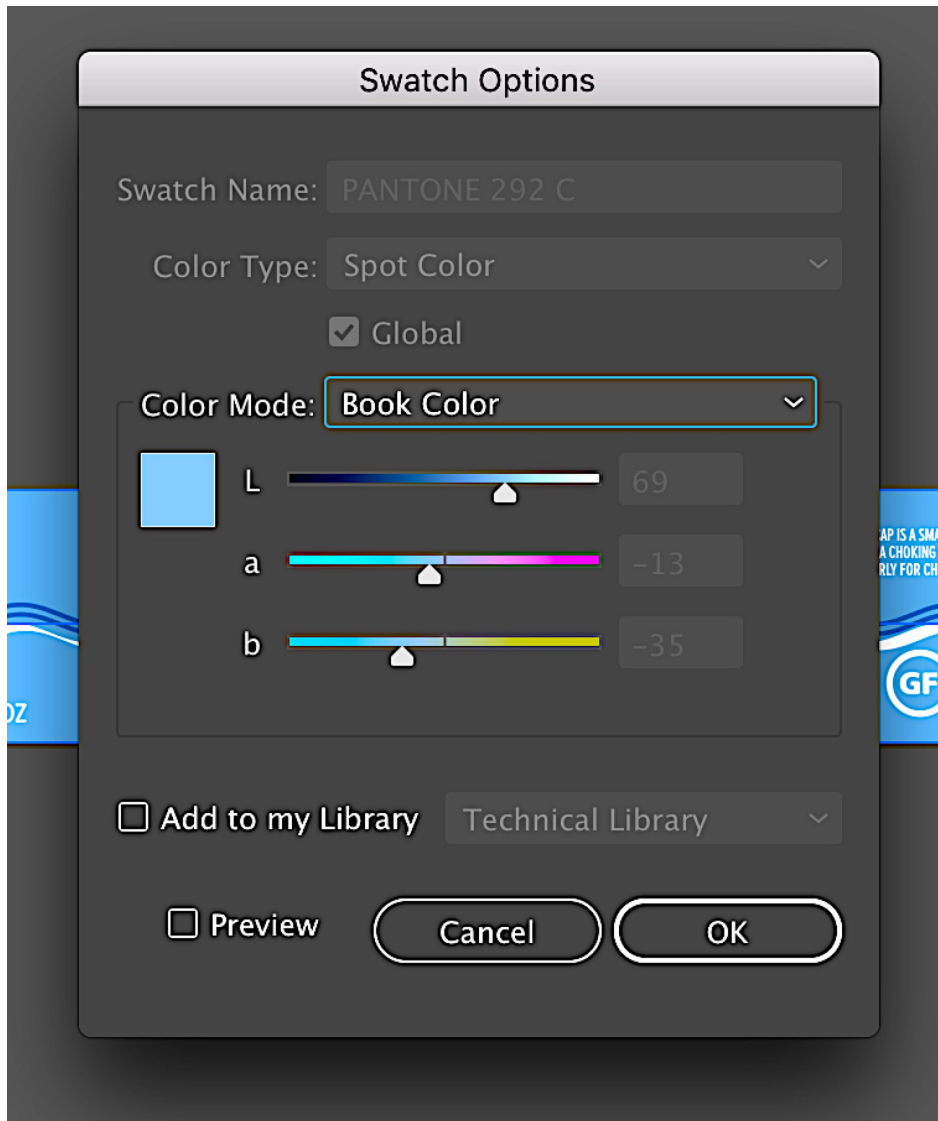
Measurement condition (M0)

Spectral measurements
(to derive Lab values)



Presented By

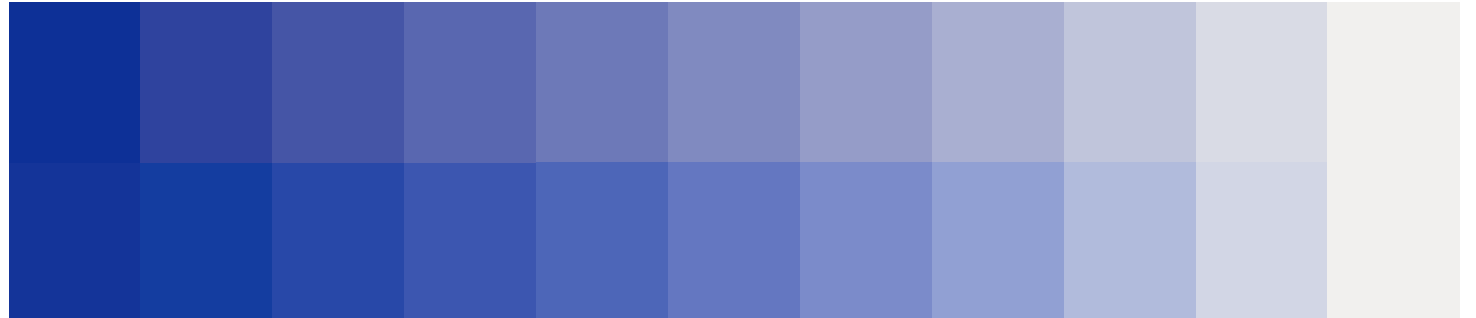
Advice for Creatives and Premedia ...



Special problem: How are spot *tints* defined?

Interpolation via spectral measurement per
ISO-17972 (CxF/X4)

Simple arithmetical interpolation





Tips for Measuring Color

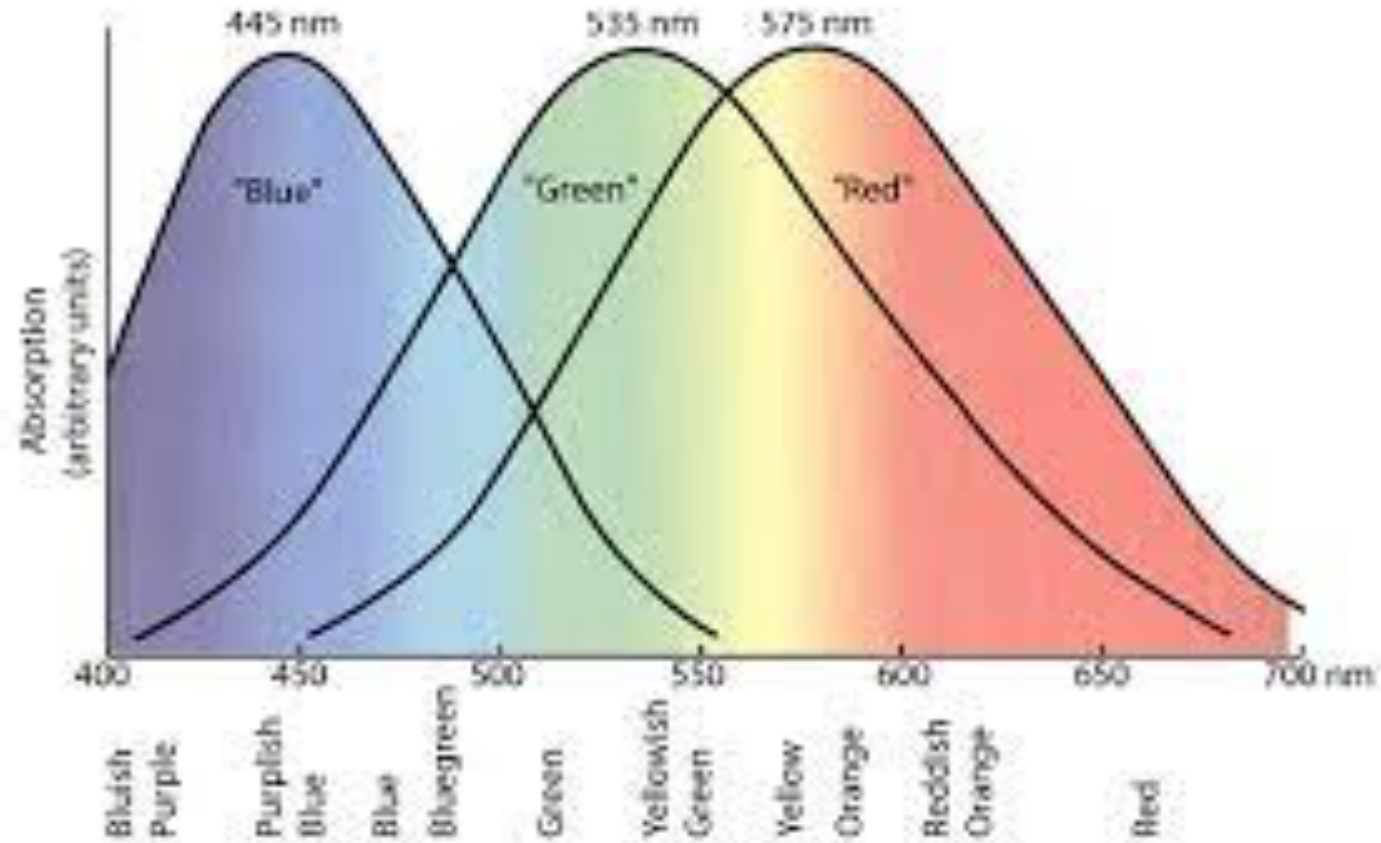


- Spectrophotometers only, no densitometers
- M1 mode—aligns with current D50 viewing spec
- Large aperture of multiple sampling for uneven materials

A bit about lighting ...

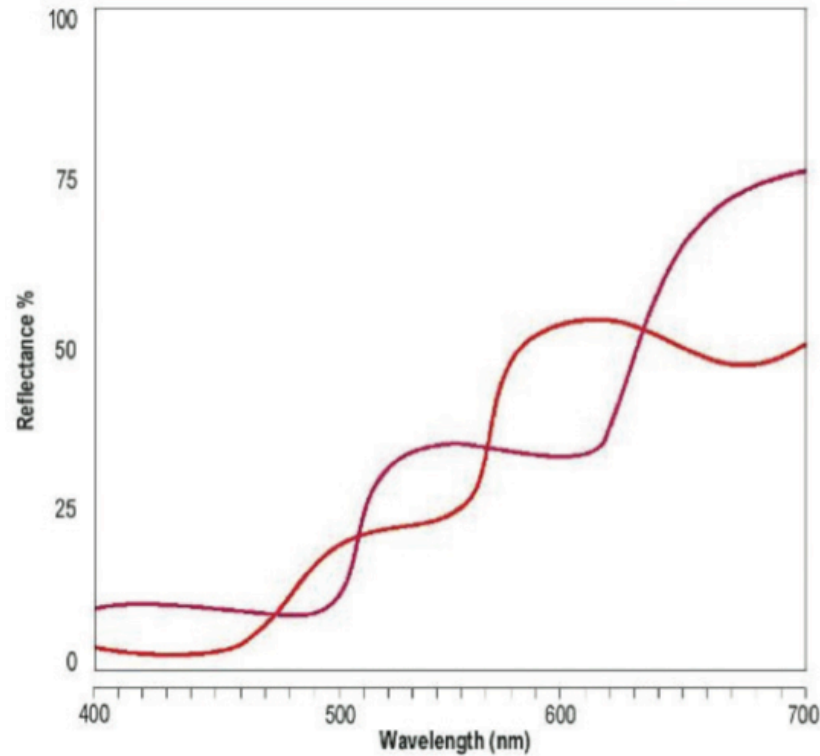


The Human Visual Response Function



Presented By

What is a Metameric Pair?



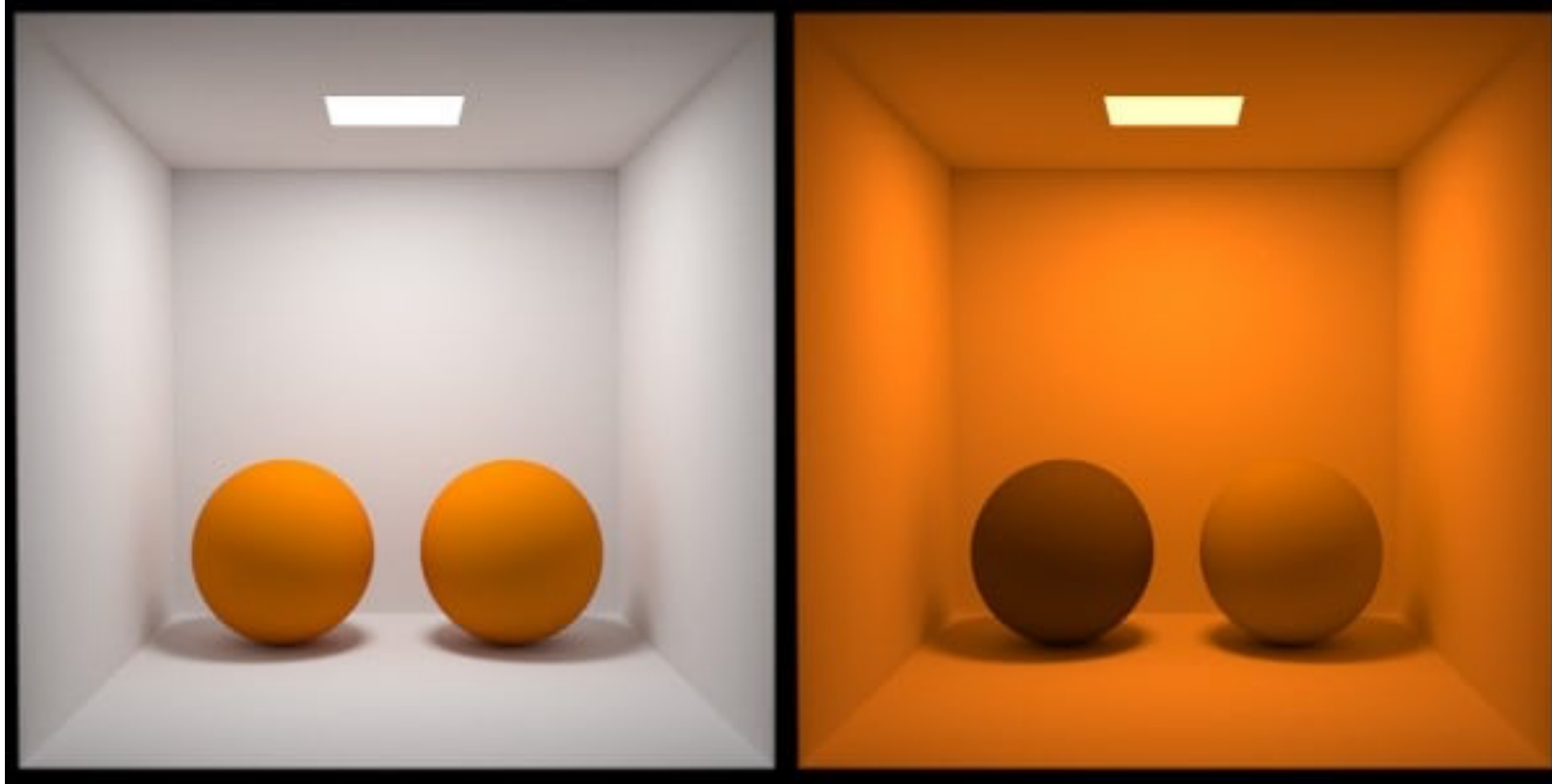
Measure differently

Two colors



Look the same

But only under the same illuminant!



Illuminant D50

Illuminant A

Miscellaneous aggravating factors:

UV Brighteners/fluorescing agents in substrates

Aging or incorrect lighting tubes

Aging corneas

Color discrimination deficiency or color blindness

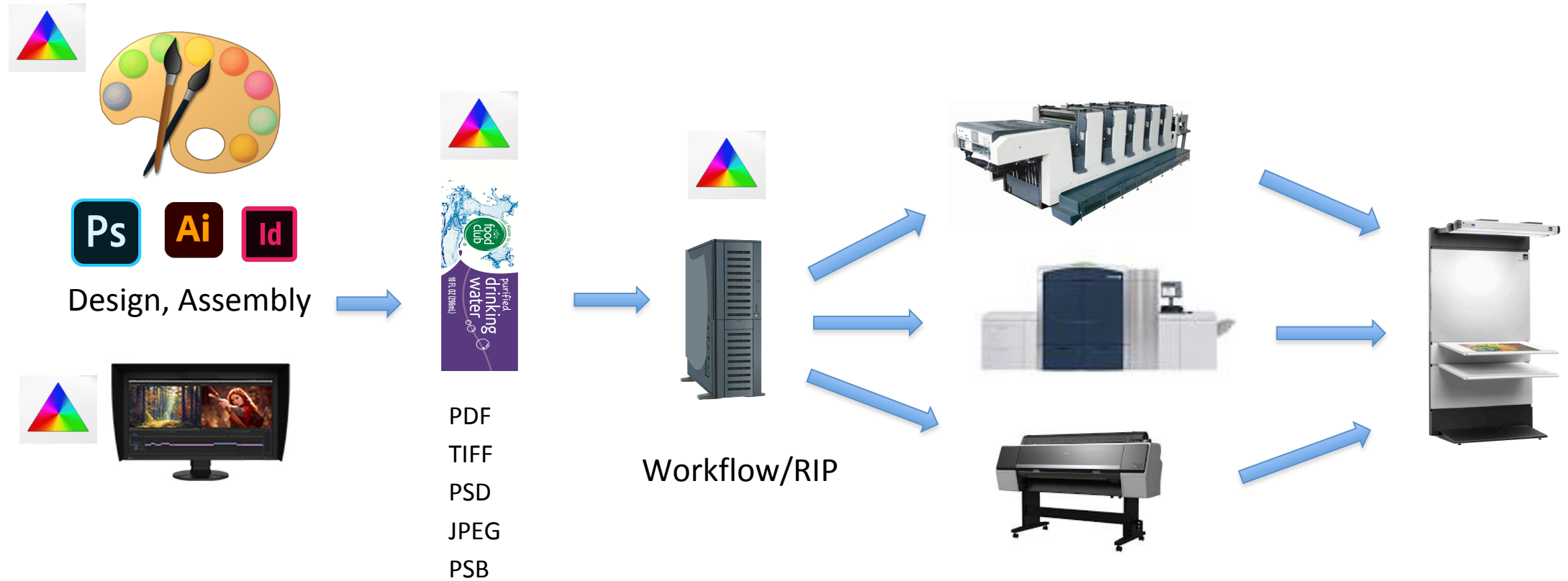
Wrong illuminant standard

Unrealistic expectations

Presented By



The Total Workflow—What Can Go Wrong?



A Few Simple Tips

- Define all brand colors in CIE Lab space, not RGB or CMYK
- Always measure any provided samples, even in Pantone books
- Use M1 measurement mode
- Set reasonable tolerances, e.g., 2-3 dE00
- Make all visual approvals under ISO 3664:2009 (D50/M1) viewing conditions
- Be alert for the effect of colored substrates: A correct color may *look* wrong
- Spec Pantone equivalents to custom colors when possible
- All process color refers to a color space: Preserve ICC profiles and PDF intents!

Presented By





Thank You!

MSP Graphic Services

mike@mspgraphics.com

<https://mspgraphics.com>

707.321.7855

(Sales, Implementation, Consulting)

